

# Cost Proposal Form

## EXHIBIT D

### Sonoma County Waste Management Agency HHW Facility Operator RFP, 2014

Exhibit D contains four tabs with a total of 13 questions. Please provide the information requested.

- 1 Provide Dimensions of Yard Box \_\_\_\_\_h x \_\_\_\_\_w x \_\_\_\_\_d
- 2 Are the drum weights your using from estimated or actual weights?
- 3 Are your weights net or gross weights?
- 4 What type of absorbent do you use in your drums?
- 5 Create a matrix of average weights for all packing materials to be used .

Packaging Type	Size	Average Weight
		(pounds)
Yard Box, Fiber		
Yard Box, Plastic		
Drums, Metal	85 gal	
	55 gal	
	30 gal	
	20 gal	
	10 gal	
Drums, Fiber	85 gal	
	55 gal	
	30 gal	
	20 gal	
	10 gal	
Drums, Plastic	85 gal	
	55 gal	
	30 gal	
	20 gal	
	10 gal	
Absorbent, vermiculite	1 gal	
	1 gal	
Absorbent, oilsorb	1 gal	
	1 gal	

Request for Proposals for Operation of Household Hazardous Waste Programs for the Sonoma County Waste Management Agency

6 Provide pricing for household hazardous waste, load check waste and emergency response waste.

All pricing as proposed will remain firm for the term of any Contract that may be awarded as a result of this RFP.

- Contractor shall recognize Agency's commitment to the following waste management hierarchy:
- (1) Source Reduction (Reduce, Reuse);
  - (2) Recycle;
  - (3) Treatment (Neutralization, Deactivation);
  - (4) Environmentally Sound Incineration; and, finally
  - (5) Land Disposal

Chemical Category	Disposal Method	Packing Method	Yard Box	Average Weight	55 gallon Drum	Average Weight	30 gallon Drum	Average Weight	20 gallon Drum	Average Weight	10 gallon Drum	Average Weight	5 gallon Drum	Average Weight	Other	Average Weight
<b>Flammable &amp; Poison</b>																
Flammable solid/liquid																
Bulked Flammable liquids		B														
Bulked Oil-base paint		B														
Oil-base paint																
Poison (excl. aerosols)																
Bulked Poison (excl. aerosols)		B														
<b>Acid</b>																
Inorganic acid																
Bulked Inorganic acid		B														
Organic acid																
Bulked Organic acid		B														
<b>Base</b>																
Inorganic base																
Bulked Inorganic base		B														
Organic base																
Bulked Organic base		B														
<b>Oxidizer</b>																
Neutral oxidizers																
Organic peroxides																
Oxidizing acid																
Oxidizing base																
<b>PCB-containing</b>																
Bulked PCB-containing paint		B														
PCB-containing paint																
Other PCB waste																
PCB Ballasts/Capacitors																
<b>Aerosol</b>																
Corrosive aerosols																
Flammable aerosols																
Poison aerosols																
<b>Reclaimable</b>																
Antifreeze																
Car batteries																
Fluorescent bulbs (4', 6', & 8')																
Crushed Fluorescent bulbs																
Ultra Violet (UV) bulbs																
HID Lamps (Metal Halide)																
Circular & Compact Fluor. Lamps																
High/Low Pressure Sodium lamps																
Mercury Vapor Fluorescent lamps																
Bulked Latex paint		B														
Latex paint																
Motor oil/oil products																
Oil filters																
Mercury (metallic)																
<b>Other</b>																
Medical waste																
Household batteries																
Lithium batteries																
Nicad batteries																
Propane (Coleman Stove)																
Propane (BBQ Type)																
Labpacks-non-reactive																
Labpacks-reactive																
Overpacked drums																
Class 9/Non-RCRA																
Class 9 Fertilizers																
Empty Contaminated Drums																
Sump Waste Water																
Other																
<b>Asbestos</b>																

Key: **Packing Method:** LO = Loosepack; B = Bulk; LP = Labpack; RO = Rolloff; TT = Tank Truck **Disposal Method:** R = Recycle; T = Treat; I = Incinerate; L = Landfilled

7 Most emergency response waste will be packaged in the field by emergency response crews. Should the waste come acceptably packaged, provide packaging discounts.

Packaging Type	Size	Average Weight
		(pounds)
Yard Box, Fiber		
Yard Box, Plastic		
Drums, Metal	85 gal	
	55 gal	
	30 gal	
	20 gal	
	10 gal	
	5 gal	
Drums, Fiber	85 gal	
	55 gal	
	30 gal	
	20 gal	
	10 gal	
	5 gal	
Drums, Plastic	85 gal	
	55 gal	
	30 gal	
	20 gal	
	10 gal	
	5 gal	
Absorbent, vermiculite	1 gal	
Absorbent, oilsorb	1 gal	

8 Provide pricing for unpackaged emergency response waste.

**CESQG Wastes**

The Agency will determine the rates to be charged to CESQG customers based on the disposal costs charged to the Agency.

The Agency expects the costs charged to the CESQG customers to be kept to a minimum. CESQG customers pay a \$25 processing fee to the Contractor plus disposal fees based on type and quantity of waste.

9 **Personnel**

	Hours per week	Hours per year	Cost per hour	Annual Cost
Contract Manager		0		\$0.00
Project Manager	40	2080		\$0.00
Chemist	40	2080		\$0.00
Technician 1	40	2080		\$0.00
Technician 2	40	2080		\$0.00
Technician 3	40	2080		\$0.00
Technician 4	40	2080		\$0.00
Admin Support	40	2080		\$0.00
Annual Labor Costs				\$0.00

Provide weekly hours and cost per hour for Contractor's Contract Manager.  
 Provide cost per hour for all seven (7) full-time staff dedicated to operation of the HHW Facility.

Present an organizational chart indicating name, rank, job title, and summary of responsibilities for key personnel.

Submit resumes for key personnel.

Indicate which employees are direct employees of the Contractor and which are subcontracted or temporary help.

Describe a plan to replace key personnel when on vacation or sick leave with equivalent personnel.

Provide a description of employee training based on job classification.

10 **Equipment**

Provide annual equipment costs and costs related to materials, supplies, and administration.

Capital equipment charges are based on amortizing the total costs over the term of the Contract.

Annual Equipment Cost	
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**Materials/Supplies/Administration**

Annual Materials/Supplies/Administration	
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11 **Bonds**

Provide any yearly costs associated with providing the required Performance and Payment Bonds.

\$1,000,000 Performance Bond	
\$100,000 Payment Bond	

12 **Annual Operating Costs**

Provide operating costs.

Provide all operational costs, not included in the disposal costs, as a single annual net to exceed cost. Also, provide the monthly breakdown.

	Annual Cost	Monthly Cost
Personnel		
Equipment		
Materials		
Bonds		
Total Costs		

13 **Load Check/Mobile Program/Door to Door Service**

What is your collection fee for collecting load check waste per site?  
(See Exhibit G for Central Deposal Site and Transfer Station locations)

Describe the hazardous waste registered vehicle Prosper will use for the Mobile Program, Door to Door Service, and Load Check Service.

Contractor may charge a pick-up fee of \$25 for each Door to Door collection.  
Free pick-up must be made available for seniors over 80 years of age and housebound residents.